

PRESS RELEASE

A330 Enhanced Interiors - Partnership with Avianor Inc. and aviationscouts GmbH

GERMANY / CANADA, August 28, 2019 – Avianor Inc. and aviationscouts GmbH have agreed on a project-based partnership for two Airbus A330 enhanced aircraft interiors.



Avianor Inc. and aviationscouts GmbH are pleased to announce the acquisition of two enhanced Airbus A330 interiors. With more than 20 years of expertise in the design, engineering, certification, manufacturing, maintenance, modification and distribution of aeronautical equipment and components, both partners have knowledge and access to a worldwide network for remarketing aircraft interiors.

“Such remarketing projects are often complex and challenging but together we have the capability and experience to provide clients with turnkey solutions to their aircraft cabin modification needs” states Thomas Bulirsch, CEO and owner of aviationscouts GmbH.

The range of enhanced interiors includes the following components:

- Business Class Passenger Seats [→ more on aviationgate.com](#)
- Economy Class Passenger Seats [→ more on aviationgate.com](#)
- PSUs
- O2 boxes
- Overhead Bins
- Sidewall
- Dado Panel
- Galleys
- Closets & Partitions
- Lavatories
- Panasonic Mas 3000i IFE system

The material is being stored in Germany and may be overhauled or modified locally within very competitive lead times according to client’s needs.

“The combination of these two market leaders creates a new window of opportunities for airlines, leasing companies, MROs and integrators who are in need of quick and reliable cabin solutions” says Marie-Christine Huberdeau, VP Sales and Marketing of Avianor.

About Avianor Inc.

Located in the world's third largest aerospace city, Avianor Inc. is a privately held Canadian corporation that specializes in aircraft and component maintenance (MRO, seats), manufacturing (crew seats and cabin interior items) and interior cabin modifications. Over the past 24 years, the company has developed a world-renowned expertise in the design, engineering, certification, manufacturing, maintenance & modification of commercial aircraft cabin interiors. The company occupies over 250,000 square feet of hangars, repair shops, fabrication facilities and warehouse space at International Mirabel Airport (YMX) and employs a growing skilled workforce of 400 people.

About aviationscouts GmbH

aviationscouts GmbH, represented by CEO and founder Thomas Bulirsch, operates a successful trading agency for the aviation industry, as well as the Internet platform www.aviationgate.com, an online marketplace for buying and selling surplus aircraft passenger seats. With over 20 years of expertise in



buying and selling aircraft interiors, aviationscouts equally supports sellers and buyers, offering a one-stop-shop for interior requirements. aviationscouts has over 4,500 square meters of storage capacity at its headquarters in Lichtenfels/Germany, and the necessary industry contacts to source, inspect, transport, overhaul, recycle or sell a wide variety of interior products globally. Additional services include logistics, promotion, refurbishment and engineering of "As Removed" passenger seats for airlines, leasing companies, MROs and resellers.

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